



**PRESS RELEASE: 8th August 2018**

## **GnERGY signals expansion of UK customer base within the UK Nepali Community and commencement of power supply negotiations with the Nepal Government.**



At their invited press audience conference on 4th August at the Village Hotel, Farnborough, GnERGY's CEO Major Tikendra Dal Dewan gave an overview of their solid financial position, accomplishments and expansion plans over the next three years, emphasising their uniqueness as a community-rooted UK energy supply company since their origin in 2013. He expressed confidence in his GnERGY team and future expansion plans of the company. That was further emphasised by GnERGY's introduction of UKFNS's Anglo (Welsh) - American consortium led by Seattle based Machinists Inc. (MI) to begin delivery of the UK's Nepal's hydro-power and electricity grid market share ambitions by the GnERGY/MI working alliance announced in March\*.

The second half of the press conference started with a presentation by Dr. Davies, MI's European lead and signalled the start of the negotiations by the GnERGY- MI alliance with the Nepal Electricity Authority (NEA) to meet 20% of the UK's Nepal hydro-power market share ambition in Nepal over the next ten years. This will include supporting the NEA in its smart grid, isolated grids and energy storage ambitions. Dr. Davies introduced the GnERGY/MI alliance's capabilities that included a short outline by the Managing Director of their Welsh software/electronics supply chain lead, Cydweithio Ltd. of the consortium's integrated/isolated grid deliverables.

As a conclusion to the press conference prior to press questions, UKNFS's CEO, Alan Mercel-Sanca pointed out the substantial nature of the social return dimension embedded in the consortium's approach.

The information provided by GnERGY, Machinists Inc, Cydweithio and the UKNFS signalled the consortium's action in response to the request for proposals made by Mr Kul Man Ghising, NEA Managing Director, at the UKNFS delegation meeting held at the NEA headquarters boardroom in Kathmandu at the beginning of the year.

News of the announcements made at the press conference, were within hours commencing to appear in the Nepali news networks of the UK and Nepal. (for example: <http://weneipali.com/2018/08/54847.html>).

## **ENDS**

### NOTES TO EDITORS

- **GnERGY** is a new breed of community energy suppliers in the UK. Providing Gas and Electricity in an open and honest way. Truly putting the customer at the heart of everything they do as a Gurkha based enterprise being run and managed by ex-Gurkha Servicemen.
- **Machinists, Inc. (MI)** supplies from single parts to complete manufacturing systems and is a global problem solver in cutting-edge manufacturing processes and supply chain management. It supports key industries such as Aerospace, Marine, Defense, Energy (solar/wind/hydro & nuclear) and Transportation.
- **Cydweithio Ltd.** is a lead in SME supply chain coordination within the Welsh software and electronics industry. Managing Director (CEO), Wynne Crompton, was appointed onto the latest national ESTnet Board made up of the most prominent figures and companies within the Welsh software & electronics industry. The board's vital industrial leadership being recognised in the latest Queen's Honours List, with ESTnet's Managing Director awarded a MBE.
- **UK Nepal Friendship Society (UKNFS)** is a not for profit organisation whose official patron is His Excellency the Ambassador of Nepal to the UK that exists to support the UK Nepali community working directly with key UK Nepali representation organisations on practical initiatives. In Nepal-UK relations UKNFS facilitates a range of projects including employment generation utilising business links between the UK-Nepal that are linked directly to social return at Nepali grass roots community level both in the UK and Nepal.

\* Press Release March '18: 'MI link with GnERGY indicates move into Nepal hydro-power and UK energy market' (attached)